

Contract Vehicles, Partnerships & Memberships

Focusing on service and purpose.
The Phoenix Way.

We bring our multifaceted leadership expertise to these agencies and partnerships to help them strategize, design, develop, test and implement some of the most challenging and complex initiatives in the industry.

The Value We Bring



Expertise

We live and breathe mortgage technology. That's it. Together, our team has spent the better part of three decades in the trenches of the financial services and consumer lending industry. We bring boots on the ground experience, learning from our successes and failures along the way.



Trust

We have been trusted advisors and partners for federal mortgage technology implementations since 2001. We earned this trust through our years of bringing authenticity, grit and empathy to deliver impactful outcomes to the customers these agencies serve.



Outcomes

We appreciate the great responsibility that comes with delivering results for our federal clients and their customers. We stay focused on the big picture while we uncover ways to iteratively deliver high-value outcomes. We are fortunate to be able to impact the outcomes for the agencies we respect.

Partnerships



PhoenixTeam is now a Salesforce Partner! PhoenixTeam is no stranger to Salesforce as most of our client engagements involve Salesforce Product and Implementation leadership. The uniqueness of this partnership comes from the combination of our Salesforce strength with our mortgage and financial services industry mastery. Salesforce has been part of Phoenix's strategic technology vision and this partnership cements it on our roadmap for years to come.

GSA Schedule



Contract No: 47QTCA21D007X

Dates: April 6, 2021 through April 5, 2026

DUNS: 092819977

SAM: Registered

Business Type: Small Business

Special Item Numbers (SINs)

54151S Information Technology Professional Services (GSA Schedule 70 previously 132 51)

541611 Management and Financial Consulting, Acquisition and Grants Management Support, and Business (Professional Services Schedule (PSS) previously 520 2)

North American Industry Classification System (NAICS) codes include:

541511 Custom Computer Programming Services

541512 Computer Systems Design Services

541611 Administrative Management and General Management Consulting Services

541618 Other Management Consulting Services

541990 All Other Professional, Scientific, and Technical Services

561499 All Other Business Support Services

Memberships



As a MISMO member, we participate in creating industry standards with other professionals across the mortgage industry. This collaboration and knowledge allows us to better support our clients with direct, first-hand subject matter expertise as well as understand how new standards will impact them. We value the opportunity to impact our industry in such an important way.